Name:

Period: \_\_\_\_\_

# AP Psychology – Guided Reading Chapter 13 – Personality

# THE PSYCHOANALYTIC PERSPECTIVE

# **Exploring the Unconscious**

- 1. According to Sigmund Freud, what is:
  - a. Free association -
  - b. Psychoanalysis -
  - c. <u>Unconscious</u> –

2. For Freud the determinist, nothing was \_\_\_\_\_\_.

3. Freud believed that personality resulted from the conflict between \_\_\_\_\_\_ and

- 4. Describe the three interacting dynamics as seen by Freud to understand the mind's dynamics:
  - a. id –
  - b. ego –
  - c. superego -
- 5. What are Freud's psychosexual stages? (know the chart of page 556)
- 6. What is an Oedipus complex?

- 7. What is identification?
- 8. What is <u>fixation</u>?
- 9. What are <u>defense mechanisms</u>? Describe each.
  - a. repression -
  - b. regression -
  - c. reaction formation -
  - d. projection -
  - e. <u>rationalization</u> –
  - f. displacement -
  - g. <u>denial</u> –

### The Neo-Freudians and Psychodynamic Theorists

10. Who are neo-Freudians?

- 11. In what two ways did neo-Freudians veer away from Freud?
  - a.
  - b.
- 12. How did Alfred Adler see childhood? How did Karen Horney see childhood?
- 13. What did Carl Jung believe about a collective unconscious?
- 14. Those that follow the *psychodynamic theory* assume:

#### Assessing Unconscious Processes

- 15. What is the first requirement for Freudian clinicians using a personality assessment tool?
- 16. What is a projective test?
- 17. What is a Thematic Apperception Test?
- 18. What is the Rorschach inkblot test?

19. What are the views of various clinicians on the value of the Rorschach test?

# **Evaluating the Psychoanalytic Perspective**

- 20. What are a couple of criticisms of Freud's theories? Why?
- 21. Describe what is meant that Freud was right about at least one thing.

# THE HUMANISTIC PERSPECTIVE

- 22. What do humanistic psychologists focus on?
- 23. Abraham Maslow proposed the hierarchy of needs (Chapter 11). Describe how he developed his ideas.
- 24. According to Carl Rogers, people nurture their growth by being *genuine*, *accepting*, and *empathic*. Explain what this means.

25. What is unconditional positive regard?

- 26. What is <u>self-concept</u>?
- 27. What are 3 criticisms of the humanistic perspective?

### THE TRAIT PERSPECTIVE

- 28. What are traits?
- 29. Gordon Allport was less concerned with \_\_\_\_\_\_ explaining individual traits than

with \_\_\_\_\_ them.

30. What is the Myers-Briggs Type Indicator?

# **Exploring Traits**

- 31. What is factor analysis?
- 32. What is the Eysenck Personality Questionnaire?
- 33. Studies indicate that extraverts seek stimulation because:

# Assessing Traits

- 34. What are personality inventories?
  - a. What is the Minnesota Multiphasic Personality Inventory?
  - b. Define empirically derived -

### The Big Five Factors

35. What are the Big Five personality factors?

a.

- b.
- C.
- d.
- e.
- 36. How stable are these traits?

# **Evaluating the Trait Perspective**

37. What is the *person-situation controversy*? Be sure to read through this section and understand the author's discussion. There's room for your own notes.

# THE SOCIAL-COGNITIVE PERSPECTIVE

38. What is the social-cognitive perspective?

# **Reciprocal Influences**

- 39. What is reciprocal determinism?
- 40. List the three ways that individuals and environment interact.
  - a.

  - b.
  - C.

# Personal Control

- 41. What is personal control?
- 42. What is the difference between an external locus of control and an internal locus of control?

43. Self-control predicts:

44. In the long run, self control requires:

- 45. In the sub-section of "benefits of personal control", what is the verdict of the studies discussed?
- 46. One measure of how helpless or effective you feel is where you stand on:
- 47. How can excessive optimism blind us to real risks?
- 48. What does it mean people often are most over-confident when most incompetent?
- 49. To predict behavior, social psychologists often observe behavior in:
- 50. What is a criticism of the social-cognitive perspective?

#### **EXPLORING THE SELF**

- 51. What is the self?
- 52. What is meant by possible selves?
- 53. What is the spotlight effect?

## The Benefits of Self-Esteem

54. What is self-esteem?

- 55. Is high self-esteem really "the armor that protects kids" from life's problems? Explain.
- 56. Experiments do reveal an effect of:

# Self-Serving Bias

- 57. Define self-serving bias -
- 58. Describe the two main findings on self-serving bias:
  - a.

b.